



— 2027 EVENTS KIT

The Sarasota Polo Club's spectacular grounds and venues are home to a variety of community and social events every year - both during the published polo season as well as in the off-season. During the off-season, the Sarasota Polo Club has hosted events including concerts, festivals, theatre events, sporting events, charity fundraisers, corporate meetings, and elegant weddings. The entire facility, grounds and buildings can be rented either in part or as a whole.

Host your next special occasion at the Sarasota Polo Club! We offer many customizable venues depending on your group size and event goals, allowing you to entertain your group your way!

CONTACT:

PAIGE LAUTZENHEISER
DIRECTOR OF SALES

✉ PAIGE@SARASOTAPOLO.COM
☎ 941-907-0000





2027 SEASON OF SARASOTA POLO IN-SEASON EVENT RENTALS

The Sarasota Polo Club offers the most flexible and customizable event rental options to fit any group needs, whether you're a residential community, non-profit, or corporate group. From private tents to premium hospitality locations, the Sarasota Polo Club can design an experience tailored to your group size, style, and goals. With options ranging from casual gatherings to high-end hospitality, your guests will enjoy being in the heart of Lakewood Ranch's vibrant community atmosphere — the perfect setting to connect, celebrate, and showcase your organization.

MIDFIELD POLO PAVILION

\$5,500*

A favorite for both polo and non-polo events, this venue is centered on the South side of our Championship Field, providing a stunning view. On Sundays and Thursdays during the published polo season, our corporate sponsors can be seen entertaining their clients or personnel while enjoying the up-close action.

- Accommodating groups of up to 200
- 40' x 60' covered open-air facility, with an additional 2,000+ square feet of patio area
- Built-in fans to help cool guests on hot days
- Built-in sound system for listening to the announcements of the polo match on game day
- Mens & women's restrooms located nearby
- Parking management for you and your guests. Valet can be added for an additional fee and arranged through Paige@SarasotaPolo.com.
- Signage designating the venue is reserved for your group
- Built-in bar customizable to your groups' needs and requests. Outside beverage not permitted in this venue.
- All caterers and vendors must provide a Certificate of Insurance (COI).
- Tablecloths can be rented for an additional fee.



* If you would like the Sarasota Polo Club to staff the hostess stand, stanchion off the building, and provide VIP wristbands for you and your guests, we can offer this service for an additional fee of \$750. This can be arranged through Paige@SarasotaPolo.com.

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SEASON BRANDING
OPPORTUNITIES ALSO
AVAILABLE FOR THE VIP
MIDFIELD TERRACE! PROMOTE
YOUR BUSINESS IN A UNIQUE
WAY BY SPONSORING THE VIP
MIDFIELD TERRACE! EMAIL
INFO@SARASOTAPOLO.COM TO
INQUIRE!

VIP MIDFIELD TERRACE

\$2,500

This two-tiered, elevated venue is located in a premium location - right at midfield on the South side of our Championship Polo Field, just west of our Midfield Polo Pavilion. Seating up to 34 guests, you'll experience a more personal and intimate setting. Best-suited for small groups, this venue will keep you right in the action.

- Seating is a mix of comfortable patio furniture with cushions and four top tables
- Shade provided by sail shades (weather-permitting)
- Mens & women's restrooms located conveniently near the facility
- Signage designating the venue is reserved for your group
- Dedicated beverage set-up is included and consumption is billed additionally after the event is complete. Outside beverage not permitted in this venue.
- All caterers and vendors must provide a Certificate of Insurance (COI).
- Tablecloths can be rented for an additional fee.
- Please Note: This venue does require guests to walk up stairs to access.



20X20 GROUP TENT

For those looking to entertain groups of 30+ guests, our 20x20 group tents are the way to go! We offer several different locations, providing you an excellent opportunity to host a group while enjoying a scenic polo match.

- 20' x 20' covered open-air tent with an open floor plan, allowing you to design your event space exactly how you like it
- Dedicated beverage set-up is included and consumption is billed additionally after the event is complete. Outside beverage not permitted in this venue.
- All caterers and vendors must provide a Certificate of Insurance (COI).
- Clients can bring their own tables, chairs, and tablecloths. Or these items can be rented for an additional fee.

Up To 50 Guests	50-100 Guests
\$1,500	\$2,000

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VIP CHAMPAGNE LOUNGE & KOKOMO FLYBRIDGE LOUNGE

Our VIP Champagne Lounge (lower level) & Kokomo Flybridge Lounge (upper level) are located in the South West corner of the Championship Field. Not only are you located near one of the goal mouths, you are located where all the horses enter and exit the field. Guests are never short of a fabulous experience, an upscale environment, and the most dynamic polo action. Guests are greeted with complimentary valet, VIP wristbands, dedicated restrooms, a welcome glass of champagne, and a photo opportunity upon arrival. Guests also receive a private polo demonstration by a polo professional before the start of the match. An elevated and ever-changing food and beverage menu that you can purchase premium cocktails, wine, beer, bottle service, and food from will keep you happy throughout the entirety of your day as you relax in a comfortable and chic environment. Your dedicated wait staff will take great care of you and your guests while you join us for a day of polo. Let your group experience the true hospitality known to polo by hosting in the VIP Champagne Lounge or Kokomo Flybridge Lounge.

Outside food and beverage is not permitted in this venue.



VIP Champagne Lounge
Cabana Seating
\$125 per person

Combination of patio furniture with cushions and tables. Each cabana seats up to 20 guests, but multiple cabanas can be combined to accommodate larger groups. Half cabanas for 6-10 also available.



VIP Champagne Lounge
Table Seating
\$105 per person

Accommodating groups of 2 and 4 (and 6 on special request). Low top and high top options available.



Kokomo Flybridge Lounge
Table Seating

\$105 per person (1-85 Guests)
\$95 per person (85+ Guests)

Accommodating groups of 2 and 4 (and 6 on special request). Low top and high top options available. Can be reserved for groups of all sizes. 85 guest minimum to reserve the entire Flybridge private for your group.

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EASTER SUNDAY AT THE SARASOTA POLO CLUB

Coined "the best day of the season," this event is surely one you do not want to miss out on.



Pavilion
\$6,000 Rental Rate



VIP Midfield Terrace
\$3,000 Rental Rate



Group Tents
\$2,000 Up To 50 Guests
\$2,500 50-100 Guests



VIP Champagne Lounge Cabana
\$140 per person



VIP Champagne Lounge Table
\$125 per person



Kokomo Flybridge Lounge
\$125 per person

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2027 SEASON OF SARASOTA POLO INTERACTIVE ADD-ONS

POLO DEMONSTRATION

Want to learn more about the sport of polo and get your guests informed before the start of the match? Add a polo demonstration onto your experience! A polo professional will ride over to your group location at your designated time before the start of the feature match, and educate you and your guests on the sport of polo! Guests will have the opportunity to take photos with the horse and rider, time permitting.



\$100 PER SESSION



**\$250 PER 30 MINUTE
SESSION**

MEET WITH MINI MART

Mini Mart is everyone's favorite polo pony, and while she makes an appearance during halftime, she also offers private sessions for groups. These 30 or 60 minute sessions will get you up close and personal with the Sarasota Polo Club superstar. Sessions can either be hosted at Mini Mart's barn, or she can come directly to your group rental location. You'll be able to interact with Mini Mart, and possibly even give her treats!



BEVERAGE SERVICE

Email Paige@SarasotaPolo.com to arrange the details of your Beverage Service.

TENT RENTAL

10x10 Tent - \$125 Each
Includes set-up and tear down

FURNITURE RENTAL OPTIONS

Black Folding Chair - \$10 Each

Stacking Chair - \$15 Each

Patio Furniture Armchair with Cushion - \$25 Each

60" Round Table - \$10 Each

8FT Rectangle Table - \$15 Each

4FT Rectangle Table - \$10 Each

60" Round Tablecloth - \$10 Each

8FT Rectangle Tablecloth - \$10 Each

4FT Rectangle Tablecloth - \$10 Each

(All tablecloths are a black spandex material.)



2027 SEASON OF SARASOTA POLO CATERING OPTIONS

PRE-ORDER MENUS WILL BE AVAILABLE THROUGH THE FOLLOWING THREE VENDORS SOON!
STAY TUNED!



CHARCUTERIE



BREAD & BAKED GOODS



PASTRIES

CATERING PRE-ORDERS CAN BE PLACED BY EMAILING
PAIGE@SARASOTAPOLO.COM

LOOKING FOR A CATERER TO FEED YOUR LARGE GROUP?

WE PARTNER WITH THE BELOW APPROVED CATERERS. THEY CAN BE
REACHED AT THE EMAIL ADDRESSES PROVIDED.



TASTEDESIGNCATERING@GMAIL.COM



KIM@PIER22.COM

WANT TO USE A NON-APPROVED CATERER FOR YOUR EVENT? THAT'S NO PROBLEM. WE SIMPLY REQUIRE THE CATERER TO SUPPLY A CERTIFICATE OF INSURANCE (COI). THE INSURANCE MUST, AT CLIENTS SOLE EXPENSE, PROVIDE AND MAINTAIN PUBLIC LIABILITY AND PERSONAL PROPERTY DAMAGE INSURANCE, INSURING SARASOTA SADDLE & SAIL, LLC (DBA SARASOTA POLO CLUB) AGAINST ALL BODILY INJURY, PROPERTY DAMAGE, PERSONAL INJURY AND OTHER LOSS ARISING OUT OF CLIENTS USE AND OCCUPANCY OF THE PREMISES, OR ANY OTHER OCCUPANT ON THE PREMISES. THE INSURANCE REQUIRED HEREUNDER SHALL HAVE A SINGLE LIMIT LIABILITY OF NO LESS THAN \$1 MILLION, AND GENERAL AGGREGATE LIABILITY OF NOT LESS THAN \$2 MILLION. SARASOTA SADDLE & SAIL, LLC (DBA SARASOTA POLO CLUB) SHALL BE NAMED AS AN ADDITIONAL INSURED OF SAID POLICY.

Next Steps

Complete the following Event Rental Reservation Request.

Business Name:

Contact Name:

Phone Number:

Email Address:

Venue Preference:

Date Preference:

Add-On Requests (please list all below):

Tax Exempt (If yes, attach certificate): Yes No

Signature:

Date:

1



Submit the completed form.

Email this completed form to Info@SarasotaPolo.com.

You will receive confirmation within 48 hours that your submission has been received.

2



Pay and lock it in!

Once approved, the Sarasota Polo Club will email a QuickBooks payment link, where you can either pay via **Credit Card** or **ACH Bank Transfer**. Or a **Check** can be made out to "Sarasota Polo Club" and mailed to the Sarasota Polo Club Office at the following address:

ATTN: Accounts Receivable
8201 Polo Club Lane, Sarasota, FL 34240

All invoices not paid within 30 days of receipt are subject to late fees. Late fees may be waived only in the event of a billing error or at the sole discretion of the Sarasota Polo Club. For venue rentals, a 50% deposit is due at the time of booking. The remaining 50% is due 14 days prior to the event.

3



Policies

Please initial in each box provided acknowledging each policy.

Alcohol Policy

The Sarasota Polo Club does not permit outside alcohol to be brought anywhere on premise. For group rentals, beverage service can be arranged for an additional fee. Depending on the venue, either a bar will be set-up or cocktail service will be arranged. All bartenders or cocktail waitresses are \$100 each. From there, the client can either select a cash bar (where all guests pay for their beverages and tip individually) or hosted bar (where the host pays for all beverage consumption post-event). The client can also select a combination of both a cash bar and hosted bar. All beverage service decisions must be made at least 7 days prior to the event to allow for proper staffing and supply arrangements. For hosted bars, an automatic 18% service charge will be added. The client may tip more if desired.

1



Rain Out, Refund & Rain Check Policy

All event tickets (including those for Sunday Polo and Sunset Polo Happy Hour) are non-refundable. This includes canceled matches due to weather. Like other outdoor sporting events, polo is subject to weather. The Sarasota Polo Club reserves the right to cancel a match or event if weather conditions are deemed too dangerous for play or hosting an event. In the unfortunate event of a Rain Out, notices will be posted on our social media pages (Facebook and Instagram). The main contact for each group event will be notified via email.

2



Groups that have been rained out from a Sunday Polo or Sunset Polo Happy Hour match will receive a rain check good for up to 12 months from the cancelled event date. Under the terms of a rain check, your group rental may be exchanged for another event date hosted within 12 months of the originally scheduled match, at the same value and subject to availability. Black out dates may apply. Rain checks can be redeemed by emailing Info@SarasotaPolo.com.

Wind Policy

All personal tents, umbrellas and personal property; must be properly weighted and secured (when permitted). Failure to comply may result in removal. The Sarasota Polo Club reserves the right to require removal of unsafe set-ups without refund in order to maintain a safe environment. Guests assume responsibility for all tents, umbrellas, and personal property. Guests are liable for damage caused by their own equipment. The Sarasota Polo Club is not liable for damage caused by another guest's equipment.

3



On windy days, the Sarasota Polo Club reserves the right to not allow the use of 10x10 tents, umbrellas, and venue sail shades to ensure the safety of our players, horses and spectators. Notices will be posted at the entrances, as well as on our social media pages (Facebook and Instagram). All ticket holders and venue rentals for that date will also be notified via email.

Media Release

Each public match hosted at the Sarasota Polo Club is both video recorded and photographed by professional photographers and videographers. You grant permission to the Sarasota Polo Club and its sponsors to utilize your image and likeness incidental to any live or recorded television, print materials or other transmission and reproduction of any part of the event.

4



Policies

Please initial in each space provided acknowledging each policy.

Release of Liability

By purchasing a ticket, attending a group event, and/or entering the grounds of the Sarasota Polo Club, you assume all risk and danger incidental to the game of polo – including but not limited to: balls, mallets, and horses leaving the field. You release the Sarasota Polo Club and its sponsors, owners, employees, affiliates, members and players (“Sarasota Polo Club Parties”) from all claims of liability and further agree to waive, release, indemnify and hold harmless the Sarasota Polo Club Parties with respect to any damage, injury, liability or claims arising out of the consumption, distribution or presence of alcohol at any Sarasota Polo Club event by another ticket holder, you or others.

Guests assume responsibility for all tents, umbrellas, and personal property. Guests are liable for damage caused by their equipment. The Sarasota Polo Club is not liable for damage caused by another guest’s equipment. Please also be mindful of any items with you that may roll or blow near or onto the polo field. The Sarasota Polo Club reserves the right to require removal of unsafe set-ups without refund in order to maintain a safe environment.

Please always be mindful of what is going on while you are attending polo at the Sarasota Polo Club. Balls may often be miss-hit or unintentionally deflected and accidentally fly into the crowd. The horses can also come over the boards. For your safety, we require that you stay at least 35 feet away from the boards, which is indicated by a red safety line that runs down both sidelines.

Please never lose sight of your children or pets, who may wander towards the field. All well-behaved dogs are welcome as long as they remain on a leash and attached to a human at all times.

It is up to each guest to be aware of what is happening around them in order to keep the game safe and enjoyable for all. For group events, it is the responsibility of the host to communicate all policies to the guests of the event.

5



Please complete the following information as requested:

Business Name:

Contact Name:

Signature:

Date: